



Hitherbest explains how the difference from BEEP support hasn't just been made financially or environmentally but in product quality also

The Company:

Run by Managing Director Peter Grant, and with a staff of 36, Telford-based Hitherbest Ltd – a manufacturer of sheet metal fabrication products – has been a market leader for more than 35 years.

The Challenge:

Senior figures in the business have begun to notice that, over the years, there has been a significant fall in the number of young people looking at attaining the skills required to work in sheet metal fabrication. This has gradually led to a widespread skills shortage within the industry.

“Add to that the nationwide uncertainty over Brexit and there’s a general doubt on the horizon for many businesses like ourselves,” explained Peter.

“That level of reservation throughout the industry is leaving firms like ourselves with an inability to fill order books.”

Anticipating a need to steer Hitherbest through what may be a difficult environment ahead, the look towards savings turned the management team’s focus upon efficiencies within the business – particularly in terms of energy use.

The Solution:

Assisted by an advisor attached to Worcestershire County Council’s Business Energy Efficiency Programme (BEEP), Hitherbest received a grant of £17,000 to modify their powder ovens. The grant is funded by the European Regional Development Fund.

The ovens, within the existing powder-coating manufacturing line, now deliver an annual saving of £7,350 in energy bills, together with a cut of £7,400 in raw material costs.

The modifications included updating gas burners and variable speed combustion, improvements to the processes of the conveyors and paint application systems.



Peter Grant - Managing Director of Hitherbest Ltd

For more info see: www.business-central.co.uk/beep/

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Open for Business

BEEP is a partnership between Worcestershire Councils, Herefordshire Council, Telford & Wrekin Council, Shropshire Council, Shropshire Chamber of Commerce and Herefordshire & Worcestershire Chamber of Commerce.

The Results:

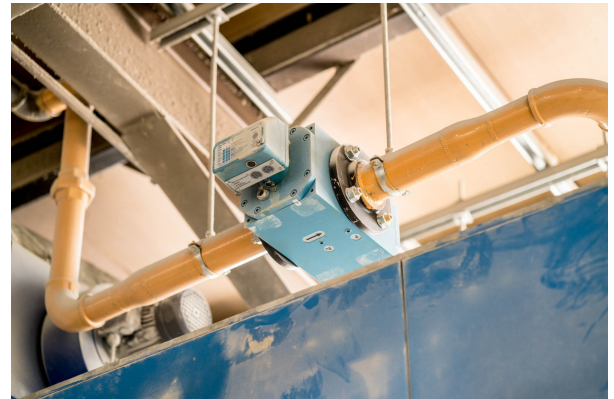
With support from BEEP, Hitherbest MD Peter Grant said the cash injections have made a real difference.

“The modifications have also reduced our impact from greenhouse gases by some 41.8 tonnes per year, but the difference hasn’t just been made financially or environmentally - we can see a noticeable improvement in product quality too,” he said.

“We’ve been very pleased to have been part of the BEEP project – it’s been very successful for us, and the improvements to our powder coating line allow us to be more efficient environmentally, both competitively and in terms of greater confidence in expanding our workforce.”

The reduction in raw material costs is a 20% reduction in powder usage from the improvements, resulting from the new processes.

The Business Energy Efficiency Programme offers free advice and up to 40% grant funding to businesses in Worcestershire and The Marches. It is funded by the European Regional Development Fund.



Part of the control system linking to the new burner assembly on Hitherbest's powder coating line

European Regional Development Fund

Business Energy Efficiency Programme- This project is receiving up to £1,797,112 of funding from the England European Regional Development Fund as part of the European Structural and Investment Funds Growth Programme 2014-2020. The Department for Communities and Local Government (and in London the intermediate body Greater London Authority) is the Managing Authority for European Regional Development Fund.

Established by the European Union, the European Regional Development Fund helps local areas stimulate their economic development by investing in projects which will support innovation, businesses, create jobs and local community regenerations. For more information visit <https://www.gov.uk/european-growth-funding>.

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